

SOVEREIGN CONSULTING INC.  
AN ENVIRONMENTAL SERVICES FIRM

## Sovereign Consulting Tracks 100% Compliance with Daptiv PPM

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Mike Renzulli, Program Director

### AT A GLANCE

#### KEY FACTS

- Needed a solution comprehensive on-demand, collaborative environment to track compliance for Shell—a solid solution that could handle up to 15,000 tasks.
- Daptiv PPM provided a sophisticated solution where the area managers within the Shell program could track tasks and collaborate with external resources to ensure 100% compliance.
- In a sampling of Shell consultants, Shell singled out Sovereign Consulting as having the most sophisticated tool to track compliance.

Sovereign Consulting, headquartered in New Jersey, specializes in environmental services for the public and private sectors across 20 states. Services include site investigation, engineering design, risk management, remediation system design and installation, treatment plant operation and maintenance, radiological services, site restoration, bioassessments and ecological evaluation, facility demolition, brownfields redevelopment and regulatory compliance.

#### PROBLEM

Before choosing Daptiv PPM, Sovereign Consulting had relied on multiple MS Excel spreadsheets to manage compliance for different projects. Although many filters were in place, there was a need to standardize the way tasks were assigned and completed in addition to improving the way groups were collaborating.

In 2006, Sovereign Consulting signed a contract with Shell Oil Products US (SOPUS) to manage their environmental remediation and compliance in the Northeastern US. As part of the contract to manage 600 different Shell environmental sites, it was mandatory for Sovereign Consulting, along with five other consultants, to have a sophisticated system to track compliance. The company immediately began researching different

Software as a Service (SaaS) collaboration vendors. Specifically, Sovereign Consulting needed a way to manage the work flow for thousands of tasks dispersed among 150 external resources. Managers would need the ability to assign tasks, create workgroups, and send immediate notifications to those external resources concerning specific tasks.

#### SOLUTION

Sovereign Consulting heard that one of their competitors was using an “eProject tool” and, shortly thereafter, discovered Daptiv while doing online research. “We chose Daptiv because it took our compliance tracking to the next level. No other products on the market came close,” says Mike Renzulli, Program Director.

Currently, 20 managers use Daptiv PPM to communicate with 150 external resources by defining tasks and monitoring task completion. “Considering that we track approximately 9,000 tasks for all of our projects and eventually we will be up to 15,000 tasks, it’s very important to give context to our external resources and make sure that nothing is past due. Daptiv PPM has been great in helping us stay on track to get the tasks done,” says Renzulli.



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The area managers within the Shell program use Daptiv notifications extensively in addition to workgroup, task and reporting capabilities.

## VALUE

While meeting with Shell and the five other consultants working for the company, Sovereign Consulting had an eye-opening experience in comparing Daptiv PPM with other collaborative business software solutions on the market. “Shell was interested in what each of the firms was using to manage and monitor compliance since that was part of the Shell contract obligation. Out of the six consulting firms, Sovereign Consulting was the only one using a sophisticated tool like Daptiv PPM—the others were using tracking tools that were developed in-house, mostly automated spreadsheets. “I gave a demo of what the Daptiv tool could do and the others didn’t come close. The level of sophistication, the automation, the administrative integration, the Web-based platform, the ease of use, were all superior when compared to the in-house products. It was a no

brainer that Daptiv PPM was the best product,” explains Renzulli. Interest was sparked to have the other consultants use Daptiv PPM. “Sovereign Consulting proved to have the industry leading tool for compliance and it was great to be recognized for that by our customer.”

Over the years, Renzulli comments that because Daptiv is a Software as a Service (SaaS) solution, Sovereign Consulting has benefited from improved product performance. “Daptiv’s rate of improvements is consistent. They’re trying to put new things out on a regular basis and I see the product getting better and better,” he explains.

Sovereign Consulting comments that an overarching value of Daptiv PPM is that it can apply to cross-team processes across any organization. “The beauty of the tool is that it is universally adaptable. You can manage many different angles of business with Daptiv PPM,” says Renzulli. “We made a great decision in going with Daptiv.”

## ABOUT DAPTIV

Founded in 1997, Daptiv is the leading provider of on-demand Project Portfolio Management (PPM) solutions. Daptiv has helped thousands of companies improve their strategic planning and business execution by offering adaptable PPM solutions and expert professional services. Daptiv’s customers include world-class organizations such as Beam, Chase, Coach, Harvard University, Honeywell, InterContinental Hotels Group, and Virgin Australia. For more information about Daptiv’s PPM solutions, please visit [www.daptiv.com](http://www.daptiv.com).

